











# Zimbra – Relationship Overview

### Highlights

-  India's most active Zimbra partner with 35+ implementations
-  Varied clientele - 25 user base to 4000+ user base
-  Clients include Bharat Heavy Electricals Limited (BHEL), Bajaj Capital Ltd  
Centre for Monitoring Indian Economy (CMIE), CMS Computers Ltd
-  End to End ZCS coverage - Consultancy, Implementation, Migration,  
Training and Support
-  Value Added Services – Sync Server, Online back up, Development &  
support on Zimlets
-  Successful migration from multiple mailing platforms including MS Exchange,  
Lotus Notes, Q-Mail, M-Daemon, Logix, Netcore etc.
-  Specialized support team dedicated to Zimbra
-  Extended hours support with 12 hour dedicated Helpdesk



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EFENSYS

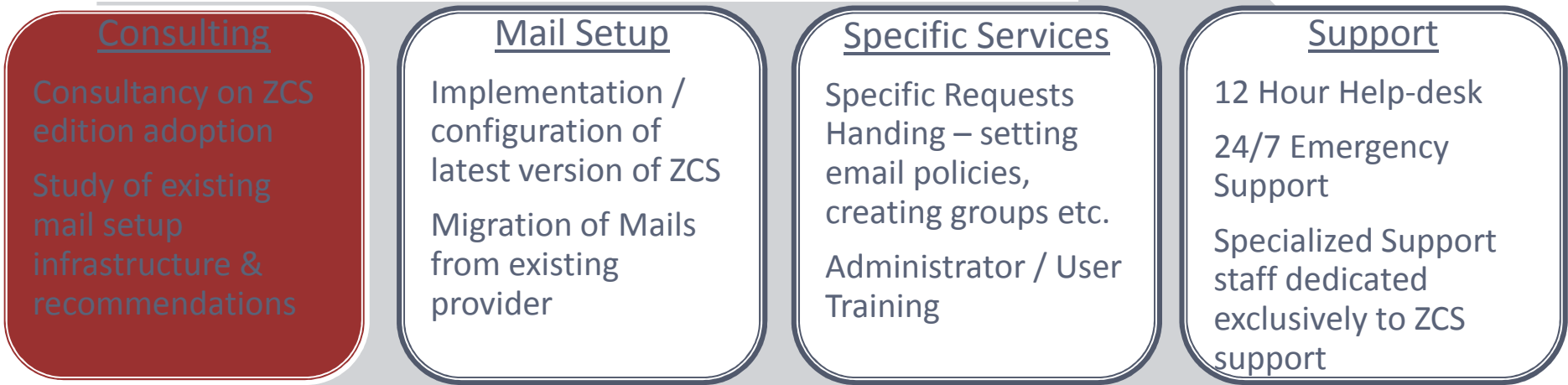
### Relationship with OEMs (VMware & Zimbra Inc – A Yahoo company)

- ❖ We were introduced to Zimbra Inc. in early 2009 through Red Hat as a leading open source email collaboration company.
- ❖ Post 'Partner Sign up' and internal training period of 3 months, we have been busy evangelizing ZCS and converting businesses from alternative mailing solutions.
- ❖ We were recognized by Regional Managers of Zimbra Inc for our technical expertise and dedication to growth of ZCS in India
- ❖ After the acquisition of Zimbra Inc. by VMware, we continue to successfully liaison with VMware officials to devise the right solution for our clients
- ❖ We regularly attends seminars and webcasts by VMware and are updated about any new developments in the product / ecosystem
- ❖ We also help the client to negotiate with VMware officials on pricing



## Integrated Zimbra Offerings

We offer Zimbra services across spectrum from Consulting to Support. Our consultants, with years of IT experience, help you to chalk out a plan and execute the project to ensure a smooth transition to Zimbra mailing platform.



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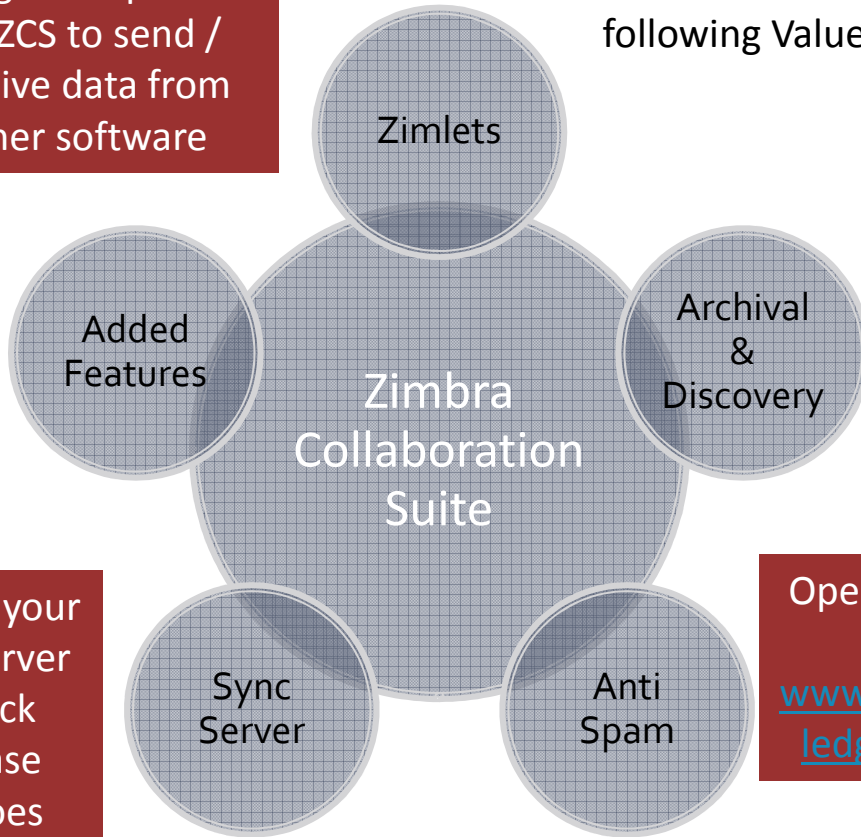
## Value Added Services

For better user experience, we provide the following Value Added Services with Zimbra

Integration points for ZCS to send / receive data from other software

Online Back up, Co-branding, SMTP relay

Runs parallel to your primary mail server to ensure quick recovery in case mail server goes down



Open source Archival Solution – [www.efensys.com/knowledgebase/Zimbra.pdf](http://www.efensys.com/knowledgebase/Zimbra.pdf)

Open source Anti Spam Solution – [www.efensys.com/knowledgebase/Zimbra.pdf](http://www.efensys.com/knowledgebase/Zimbra.pdf)

For more information on any of the above, kindly send in a mail to [support@efensys.com](mailto:support@efensys.com)



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## Deployment Options & Select Clients

**H** Hosted at our datacenter    **P** Client Premises    **B** Mails pass through our datacenter to client premises for redundancy & relay

Our clients\* have opted for hosted deployment as well as in-house deployment of ZCS. Our hosted servers are co-located with Tulip Telecom's Tier 3 data center at Mahape in Navi Mumbai



\*Select Clients

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## Our Service Coverage & Contacts



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<http://www.efensys.com/knowledgebases.html>

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